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Robert L. Volkmer



Vice-President

Rob has more than 41 years of experience as a licensed insurance agent. He joined Smith and Chester, Inc. in 1970, and then bought the company in 1980. The company merged with the Myers Reese Agency in 2003, and which later merged with Insurance Partners Agency in 2007.

At Insurance Partners, Rob is responsible for managing a number of the firm's existing accounts, working with the Commercial Department with production initiatives and carrier relationships, and working on agency

acquisition initiatives.

He is a member or has been a member of a number of professional organizations including PIA, Westfield Agents Advisory Council for 5 years, the Aetna Agents Council, and the CNA Pacer Panel.

In 2008, he was awarded by The Travelers Companies with its prestigious Agent of the Year Award, presented to only 18 independent insurance agents who sell personal insurance products around the country. He was the lone representative from Ohio according to Joseph P. Lacher Jr., executive vice president of Travelers, who commented that "Rob Volkmer embodies the characteristics proven to attain success in our industry, through hard work and commitment to quality results."

Rob received his Bachelor of Arts degree from Ohio Wesleyan University in Delaware, Ohio. One of his hobbies is an extensive editing project, working on publishing about 3,000 poetry manuscripts left by his mother so that others may one day enjoy these.

"In 1970, I had the great fortune of joining two true gentlemen in the insurance profession — Merwin Smith and Don Chester. They taught me how to be a professional in my field, and that the only way to do it properly was with honesty and integrity. I have always maintained my business with those lessons in mind. I have also been fortunate to surround myself with top quality insurance professionals on my staff that help us take good care of our clients."

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