

## Steven W. Klatte



### Vice President

Steve has more than 30 years experience in the insurance business. At Insurance Partners, he is actively engaged in a number of areas, with a key emphasis on medical professional liability for physicians. He has worked with several physician and practice manager to establish their medical malpractice insurance programs. This has given him a unique perspective on the specific issues surrounding a medical practice.

He says, "With my expertise in risk management planning, I can help determine what problem areas can arise for my clients, so we can address them in the proper manner before a negative situation occurs. I ask questions and then listen so I can understand what the client needs. This customer-centered approach allows clients to view me as their professional partner."

Steve adds, "Through the years, working with scores of insurance carriers has enabled me to find the right carrier and product for each client. Having knowledge of all forms of insurance and working with all the available medical professional liability markets enables me to find the answers, providing the most cost effective solutions and the right protection." Steve has taken numerous insurance courses during his long insurance tenure to continually stay on top of new developments in the industry.

Since beginning his insurance career in 1978 Steve has been involved with all forms of insurance including professional liability, business, personal, and life/health/disability. This well-rounded background allows him to service many aspects of a client's needs, and easily present the full resources of the Insurance Partners organization. Steve has also served on a number of insurance company advisory councils, providing valuable input guidance for underwriting concerns.

Personally, Steve has been involved in volunteer community educational work for many years. He has been married to Sally, his wife of 35 years, and has three adult children. In his spare time, he enjoys cooking, reading, wine, mountain hiking, and wildlife.

Contact Steve at Insurance Partners, Westlake, Ohio  
Phone 440-835-9600 x 212, or email [sklatte@mrcscins.com](mailto:sklatte@mrcscins.com)