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Judy L. Hopkins, LUTCF



Manager Life & Employee Benefits,
Life Underwriters Training Council
Fellow (LUTCF)

Judy oversees the personal life & employee benefits department at Insurance partners. In her role she studies new markets and insurance carriers to provide clients with the best opportunities the market offers. She also establishes and monitors the consistency in how we service our clients.

She has in-depth knowledge and professional experience in this field having worked 19 years in the life and employee benefits markets, with 18 years licensed for P & C insurance.

Previously she was with Humphrey & Cavagna Life Insurance Agency, Inc. from 1990-2008, becoming a partner in 2000. Prior to that, she was Personnel Manager & Accounting Supervisor from 1983-1990 at Lortec Power Systems, and also Accounts Payable Supervisor at Chemex Supply Corporation from 1977–1983.

Judy is a member of Lorain County Association of Insurance & Financial Advisors, serving for two years each as Secretary & Past President. In addition. She is also a Member of the National Association of Health Underwriters. She has an Associates of Applied Business – Accounting from Lorain County Community College.

Personally, Judy volunteers for Family Promise, an organization to help homeless families. She has also served for eight years as an instructor for PSR at Assumption Church, Grafton, Ohio. She has been married to Thomas for 31 years, and has 2 children, 2 step-children, and 6 grandchildren, and enjoys reading, nature walking, and family time.

Judy says, "In this ever changing market we provide a level of stability for our clients. The employee benefits area can be challenging for many employers. Our service model simplifies those challenges with solutions for the current year and a forward thinking plan for the future."

Contact Judy at Insurance Partners Agency, Westlake, Ohio
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